

# HEALTHCARE INDUSTRY BY THE NUMBERS

Harper Pearson can help healthcare practitioners make smart, informed business and accounting decisions for a more prosperous practice.

Every healthcare provider understands the risk and cost that can be inherent in managing even a small-scale practice. Harper Pearson can provide essential business and accounting support that lets you better focus on delivering quality care — as well as helping efficiently manage issues involving revenue cycles, physician compensation, business growth and more.

## TRUSTED PERSPECTIVES FOR

### THE HEALTHCARE INDUSTRY

Regulatory protocols, patient data and advances in back-office technologies have redefined the skills required to optimize healthcare operations. We help with both high-impact consulting and tactical, everyday accounting support.

#### NAVIGATE **TAX LAWS**

Legal risks and requirements impacting physicians and their practices change constantly. We can help you better manage the ramifications of the Affordable Care Act, changes in pass-through income guidelines, Medicare/Medicaid rules and the many other demanding tax laws.

#### STRATEGIC CONSULTING

Though they face the same challenges, practices can vary widely in terms of strategy, strengths, objectives and balance sheet dynamics. Harper Pearson can bring new insights into how to get more from your processes, people and assets — including ways to enhance performance and plan for new growth.

#### BILLING AND RECEIVABLES

How your practice manages its account receivables can have a big impact on overall profitability. Our team can help you stay in control of receivables through best practices and perspectives — including state and federal regulations, managed care details, patient responsibilities and more.

#### OUTSOURCED ACCOUNTING

Our specialists understand the needs of healthcare providers. From single-task support to the entire accounting function and beyond, Harper Pearson can provide smart outsourced accounting solutions that help you make the most of your team.